



**AUXILIARY
ENTERPRISES**

**INTERCOLLEGIATE
ATHLETICS INSERT**

**INTERCOLLEGIATE ATHLETICS
ESTIMATED RESOURCES AND USES
JULY 1, 2019 THROUGH JUNE 30, 2020**

	FACILITY FEE (120996)	SPECIAL EVENTS (120995)	GENERAL EDUCATION (100002)	NCAA ONE- TIME FUNDING (30033)	ATHLETICS AUXILIARY OPERATING FUND (309)	SUB-TOTAL ATHLETICS OPERATIONS	CAMP PROGRAMS	TOTAL ATHLETICS
BEGINNING FUND BALANCE	\$ (25,110)	\$ 4,422	\$ -	\$ 506,511	\$ (2,165,081)	\$ (1,679,258)	\$ 114,042	
STUDENT FEES				1,839,500	1,839,500		1,839,500	
INSTITUTIONAL SUPPORT				980,800	980,800		980,800	
TICKET SALES				427,500	427,500		427,500	
GAME GUARANTEES				2,046,000	2,046,000		2,046,000	
GIFTS & DONATIONS				1,350,000	1,350,000		1,350,000	
NCAA & CONFERENCE REVENUE				950,000	950,000		950,000	
MEDIA FEES				95,000	95,000		95,000	
CONCESSIONS & PROGRAMS				29,500	29,500		29,500	
ROYALTIES & SPONSORSHIP				382,500	382,500		382,500	
ENDOWMENT & INVESTMENT INCOME				480,000	480,000		480,000	
OTHER REVENUE	90,000			140,000	230,000			
								230,000
CAMP REVENUE						-	132,500	132,500
FY2020 TOTAL AVAILABLE RESOURCES	\$ 64,890	\$ 4,422	\$ 4,142,600	\$ 506,511	\$ 6,555,719	\$ 11,274,142	\$ 246,542	\$ 11,520,684
FY2020 ESTIMATED USES - OPERATING	\$ -	\$ 4,422	\$ 4,142,600	\$ 64,100	\$ 10,749,500	\$ 14,960,622	\$ 132,500	\$ 15,093,122
FY2020 ESTIMATED ENDING FUND BALANCE	\$ 64,890	\$ -	\$ -	\$ 442,411	\$ (4,193,781)	\$ (3,686,480)	\$ 114,042	\$ (3,572,438)
FY2020 ESTIMATED CHANGE IN FUND BALANCE	\$ 90,000	\$ (4,422)	-					

**INTERCOLLEGIATE ATHLETICS
ESTIMATED RESOURCES
JULY 1, 2019 THROUGH JUNE 30, 2020**

GENERAL EDUCATION OPERATING BUDGET

FY 2018-19

GENERAL EDUCATION \$ 4,142,600

ATHLETIC OPERATION REVENUE

STUDENT FEES	\$ 1,839,500
INSTITUTIONAL SUPPORT	\$ 980,800
RESERVES	64,100

PROGRAM REVENUE

TICKET SALES	\$ 427,500
GAME GUARANTEES	2,046,000
GIFTS & DONATIONS	1,350,000
NCAA & CONFERENCE REVENUE	950,000
MEDIA FEES	95,000
CONCESSIONS & PROGRAMS	29,500
ROYALTIES & SPONSORSHIP	382,500
ENDOWMENT & INVESTMENT INCOME	480,000
OTHER REVENUE	140,000
TOTAL PROGRAM REVENUE	\$ 5,900,500

TOTAL ESTIMATED RESOURCES

\$ 12,927,500

AUXILIARIES ONLY: \$ 8,784,900

CAMPS: \$ 132,500

\$ 8,917,400

INTERCOLLEGIATE ATHLETICS
ESTIMATED PROGRAM REVENUE
JULY 1, 2019 THROUGH JUNE 30, 2020

TICKET SALES

MEN'S FOOTBALL	MFBOPS	R3622	\$ 370,000
MEN'S BASKETBALL	MBBOPS	R3622	40,000
WOMEN'S BASKETBALL	WBBOPS	R3622	10,000
WOMEN'S VOLLEYBALL	WVBOPS	R3622	7,500
TOTAL TICKET SALES			\$ 427,500

GAME GUARANTEES

MEN'S FOOTBALL	MFBOPS	R3624	\$ 1,875,000
MEN'S BASKETBALL	MBBOPS	R3624	125,000
WOMEN'S BASKETBALL	WBBOPS	R3624	46,000
WOMEN'S VOLLEYBALL	WVBOPS	R3624	
WOMEN'S SOCCER	WSOOPS	R3624	
WOMEN'S SWIMMING	WSWOPS	R3624	
TOTAL GAME GUARANTEES			\$ 2,046,000

GIFTS & DONATIONS

VANDAL SCHOLARSHIP FUND	GENOPS	R3951	\$ 1,300,000
OTHER GIFTS (NON-VSF)	GENOPS	R3951	0
FOUNDATION UNRESTRICTED	GENOPS	R3951	50,000
TOTAL GIFTS & DONATIONS			\$ 1,350,000

NCAA & CONFERENCE REVENUE

NCAA GRANT-IN-AID	GENOPS	R3625	\$ 350,000
NCAA SPORT SPONSORSHIP	GENOPS	R3625	115,000
NCAA BASKETBALL	GENOPS	R3625	120,000
NCAA ACADEMIC ENHANCEMENT	GENOPS	R3625	140,000
NCAA STUDENT ASSISTANCE FUND	SAFSAC	R3625	225,000
BIG SKY CONFERENCE	GENOPS	R3626	
TOTAL NCAA & CONFERENCE REVENUE			\$ 950,000

INTERCOLLEGIATE ATHLETICS
ESTIMATED PROGRAM REVENUE
JULY 1, 2019 THROUGH JUNE 30, 2020

MEDIA FEES

LEARFIELD RIGHTS FEE	MKTPRO	R3627	\$	75,000
BIG SKY TELEVISION	MFBOPS	R3628		20,000
TOTAL MEDIA FEES			\$	95,000

CONCESSIONS & PROGRAMS

CONCESSION COMMISSIONS	MFBOPS	R3612	\$	25,000
FOOTBALL PROGRAM SALES	MFBOPS	R3660		4,500
TOTAL CONCESSIONS & PROGRAMS			\$	29,500

ROYALTIES & SPONSORSHIP

LICENSING ROYALTIES	GIAOTH	R3911	\$	60,000
LEARFIELD RIGHTS FEE	MKTPRO	R3911		322,500
VIVATURE RIGHTS FEE	TRNOPS	R3911		0
TOTAL ROYALTIES & SPONSORSHIP			\$	382,500

ENDOWMENT & INVESTMENT INCOME

CIT INTEREST/DIVIDENDS	GENOPS	R3811	\$	60,000
SCHOLARSHIP ENDOWMENT INCOME	GENOPS	R3811		420,000
			\$	

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**INTERCOLLEGIATE ATHLETICS
BUDGET ALLOCATION - BY EXPENSE CLASS
INCLUDES GENERAL EDUCATION FUNDING
JULY 1, 2019 THROUGH JUNE 30, 2020**

	SALARIES	TEMPORARY HELP	FRINGE BENEFITS	TRAVEL	OTHER EXPENSE	CAPITAL OUTLAY	SCHOLAR- SHIPS	TRANSFERS	TOTAL
<u>ADMINISTRATION</u>									
ADMINISTRATION	\$ 513,764	\$ -	\$ 208,417	\$ 30,000	\$ 40,009	\$ -	\$ -	\$ -	\$ 792,190
GRANTS IN AID - OTHER							85,000		85,000
ADMINISTRATION TOTALS	\$ 513,764	\$ -	\$ 208,417	\$ 30,000	\$ 40,009	\$ -	\$ 85,000	\$ -	\$ 877,190
<u>GENERAL ATHLETICS</u>									
ACADEMIC SUPPORT	\$ 2,897	\$ -	\$ 1,173	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,070
EQUIPMENT ROOM	85,987	20,000	39,215	3,500	125,000				273,702
GENERAL OPERATIONS					45,000				45,000
MARKETING & PROMOTIONS	84,000	0	34,020	1,000	76,500			2,500	198,020
MEDIA RELATIONS	144,082	2,000	58,421	3,500	24,000				232,003
OST WAGE BENEFITS			17,000	0	0				17,000
STRENGTH & CONDITIONING	137,550		55,708	3,000	10,000		20,000		226,258
STUDENT ASSISTANCE FUND & SAAC					85,000				85,000
TICKET OFFICE	50,003	25,000	21,101	1,000	183,000			300	280,404
TRAINING ROOM	198,661	88,280	83,460	7,500	402,836			20,000	800,737
TRAINING ROOM - NCAA 1 TIME \$	45,594		18,506						64,100
VIDEO SUPPORT	92,331	0	37,394	0	30,000				159,725
VSF - MAJOR GIFTS	120,852		48,945	6,500	1,000				177,297
VSF - REGIONAL DEVELOPMENT	117,822	0	47,718	18,000	60,000				243,540
GENERAL ATHLETICS TOTALS	\$ 1,079,779	\$ 135,280	\$ 462,661	\$ 44,000	\$ 1,042,336	\$ -	\$ 20,000	\$ 22,800	\$ 2,806,856
<u>MEN'S PROGRAMS</u>									
FOOTBALL	\$ 1,011,670	\$ 42,090	\$ 426,772	\$ 875,000	\$ 810,000	\$ -	\$ 25,000	\$ -	\$ 3,190,532
BASKETBALL	263,177	3,900	108,734	300,000	300,000		20,000		995,811
GOLF	43,451	750	17,901	70,500	29,500				162,102
TENNIS	37,565		15,214	61,000	26,500				140,279
TRACK/CROSS COUNTRY	91,697	2,000	37,947	87,000	41,000				259,644
GRANTS IN AID							2,130,000		2,130,000
MEN'S PROGRAM TOTALS	\$ 1,426,555	\$ 48,690	\$ 596,668	\$ 1,303,500	\$ 1,166,500	\$ -	\$ 2,175,000	\$ -	\$ 5,071,253

INTERCOLLEGIATE ATHLETICS
ESTIMATED EXPENDITURES
JULY 1, 2019 THROUGH JUNE 30, 2020

	GENERAL EDUCATION	AUXILIARY EXPENDITURES					GRAND TOTALS
		OPERATING	SPORT ADMIN	RECRUITING	EQUIPMENT	TOTAL	
ADMINISTRATION	ADMGED	ADMOPS					
E4106 SALARIES	392,022	121,742				121,742	513,764
E4110 TEMPORARY HELP						0	0
E4281 FRINGE BENEFITS	159,111	49,306				49,306	208,417
E5399 TRAVEL		30,000				30,000	30,000
E5999 OTHER EXPENSE		40,009				40,009	40,009
TOTAL ADMINISTRATION	551,133	241,057	0	0	0	241,057	792,190
GRANTS IN AID - OTHER		GIAOTH					
E7110 SCHOLARSHIPS & GRANTS		85,000				85,000	85,000
TOTAL GRANTS-IN-AID	0	85,000	0	0	0	85,000	85,000
ACADEMIC SUPPORT		ACADEM					
E4106 SALARIES		2,897				2,897	2,897
E4281 FRINGE BENEFITS		1,173				1,173	1,173
TOTAL ACADEMIC SUPPORT	0	4,070	0	0	0	4,070	4,070
EQUIPMENT ROOM		EQUIPM					
E4106 SALARIES		85,987				85,987	85,987
E4110 TEMPORARY HELP		20,000				20,000	20,000
E4281 FRINGE BENEFITS		39,215				39,215	39,215
E5399 TRAVEL		3,500				3,500	3,500
E5999 OTHER EXPENSE		125,000				125,000	125,000
TOTAL GENERAL SUPPORT	0	273,702	0	0	0	273,702	273,702
GENERAL OPERATIONS		GENOPS					
E5790 INSURANCE		25,000				25,000	25,000
E5993 CREDIT CARD DISCOUNT		20,000				20,000	20,000
TOTAL CREDIT CARD DISC	0	45,000	0	0	0	45,000	45,000
MARKETING & PROMOTIONS		MKTPRO					
E4106 SALARIES		84,000				84,000	84,000

INTERCOLLEGIATE ATHLETICS
ESTIMATED EXPENDITURES
JULY 1, 2019 THROUGH JUNE 30, 2020

	GENERAL EDUCATION	AUXILIARY EXPENDITURES					GRAND TOTALS
		OPERATING	SPORT ADMIN	RECRUITING	EQUIPMENT	TOTAL	
E4110 TEMPORARY HELP						0	0
E4281 FRINGE BENEFITS		34,020				34,020	34,020
E5399 TRAVEL		1,000				1,000	1,000
E5999 OTHER EXPENSE		76,500				76,500	76,500
F9222 TRANSFERS		2,500				2,500	2,500
TOTAL MARKETING & PROMO	0	198,020	0	0	0	198,020	198,020

**INTERCOLLEGIATE ATHLETICS
ESTIMATED EXPENDITURES
JULY 1, 2019 THROUGH JUNE 30, 2020**

MEDIA RELATIONS

GENERAL EDUCATION	AUXILIARY EXPENDITURES					GRAND TOTALS
	OPERATING	SPORT ADMIN	RECRUITING	EQUIPMENT	TOTAL	
	MEDIAR					

GENERAL

AUXILIARY EXPENDITURES

GENERAL

INTERCOLLEGIATE ATHLETICS
ESTIMATED EXPENDITURES
JULY 1, 2019 THROUGH JUNE 30, 2020

	GENERAL EDUCATION	AUXILIARY EXPENDITURES					GRAND TOTALS
		OPERATING	SPORT ADMIN	RECRUITING	EQUIPMENT	TOTAL	
E5999 OTHER EXPENSE		19,000	136,000	30,000	30,000	215,000	215,000
E7110 SCHOLARSHIPS & GRANTS		20,000				20,000	20,000
TOTAL BASKETBALL	435,494	299,000	136,000	70,000	30,000	535,000	970,494
<u>WOMEN'S GOLF</u>	<u>WGOGED</u>	<u>WGOOPS</u>	<u>WGOADM</u>	<u>WGOREC</u>	<u>WGOEQU</u>		
E4106 SALARIES	49,296					0	49,296
E4110 TEMPORARY HELP						0	0
E4281 FRINGE BENEFITS	19,965					0	19,965
E5399 TRAVEL		75,000		4,000		79,000	79,000
E5999 OTHER EXPENSE		10,000	500	4,500	15,000	30,000	30,000
TOTAL GOLF	69,261	85,000	500	8,500	15,000	109,000	178,261
<u>WOMEN'S SOCCER</u>	<u>WSOGED</u>	<u>WSOOPS</u>	<u>WSOADM</u>	<u>WSOREC</u>	<u>WSOEQU</u>		
E4106 SALARIES	86,133					0	86,133
E4110 TEMPORARY HELP	1,500	10,925				10,925	12,425
E4281 FRINGE BENEFITS	35,491	4,425				4,425	39,916
E5399 TRAVEL		130,000		15,000		145,000	145,000
E5999 OTHER EXPENSE		20,000	65,000	5,000	25,000	115,000	115,000
TOTAL SOCCER	123,124	165,350	65,000	20,000	25,000	275,350	398,474

INTERCOLLEGIATE ATHLETICS
ESTIMATED EXPENDITURES
JULY 1, 2019 THROUGH JUNE 30, 2020

	GENERAL EDUCATION	AUXILIARY EXPENDITURES					GRAND TOTALS
		OPERATING	SPORT ADMIN	RECRUITING	EQUIPMENT	TOTAL	
<u>WOMEN'S SWIMMING</u>	<u>WSWGED</u>	<u>WSWOPS</u>	<u>WSWADM</u>	<u>WSWREC</u>	<u>WSWEQU</u>		
E4106 SALARIES	85,899					0	85,899
E4110 TEMPORARY HELP	1,500					0	1,500
E4281 FRINGE BENEFITS	35,397					0	35,397
E5399 TRAVEL		119,000		5,000		124,000	124,000
E5999 OTHER EXPENSE		5,000	7,500	15,000	15,000	42,500	42,500
E7110 SCHOLARSHIPS & GRANTS		20,000				20,000	20,000
TOTAL SWIMMING	122,796	144,000	7,500	20,000	15,000	186,500	309,296
<u>WOMEN'S TENNIS</u>	<u>WTEGED</u>	<u>WTEOPS</u>	<u>WTEADM</u>	<u>WTEREC</u>	<u>WTEQU</u>		
E4106 SALARIES	41,288					0	41,288
E4281 FRINGE BENEFITS	16,722					0	16,722
E5399 TRAVEL		70,000				70,000	70,000
E5999 OTHER EXPENSE		5,000	7,500	1,000	10,000	23,500	23,500
TOTAL TENNIS	58,010	75,000	7,500	1,000	10,000	93,500	151,510
<u>WOMEN'S TRACK & CROSS COUNTRY</u>	<u>WTRGED</u>	<u>WTROPS</u>	<u>WTRADM</u>	<u>WTRREC</u>	<u>WTREQU</u>		
E4106 SALARIES	91,697					0	91,697
E4110 TEMPORARY HELP	2,000					0	2,000
E4281 FRINGE BENEFITS	37,947					0	37,947
E5399 TRAVEL		85,000		2,000		87,000	87,000
E5999 OTHER EXPENSE		12,000	5,000	5,000	19,000	41,000	41,000
TOTAL TRACK & CC	131,644	97,000	5,000	7,000	19,000	128,000	259,644
<u>WOMEN'S VOLLEYBALL</u>	<u>WVBGED</u>	<u>WVBOPS</u>	<u>WVBADM</u>	<u>WVBREC</u>	<u>WVBEQU</u>		
E4106 SALARIES	178,922					0	178,922
E4110 TEMPORARY HELP	1,500	3,640				3,640	5,140
E4281 FRINGE BENEFITS	73,071	1,474				1,474	74,545
E5399 TRAVEL		107,500		15,000		122,500	122,500
E5999 OTHER EXPENSE		20,000	70,000	8,000	17,000	115,000	115,000
TOTAL VOLLEYBALL	253,493	132,614	70,000	23,000	17,000	242,614	496,107

GENERAL

AUXILIARY EXPENDITURES

INTERCOLLEGIATE ATHLETICS
CAMP PROGRAMS ESTIMATED REVENUE AND EXPENSES
JULY 1, 2019 THROUGH JUNE 30, 2020

WOMEN'S PROGRAMS		
BASKETBALL CAMP WBBCMP	VOLLEYBALL CAMP WVBCMP	TOTAL

ESTIMATED WOMEN'S REVENUE

R3203E	SUMMER CAMP	\$2,500	\$0	\$2,500
	TOTAL ESTIMATED REVENUE	\$2,500	\$0	\$2,500

ESTIMATED WOMEN'S EXPENDITURES

E4110	TEMPORARY HELP	\$1,300	\$0	\$1,300
E4281	FRINGE BENEFITS	\$350	\$0	\$350
E5999	OTHER EXPENSE	\$850	\$0	\$850
	TOTAL ESTIMATED EXPENDITURES	\$2,500	\$0	\$2,500
	WOMEN'S CAMPS SURPLUS (DEFICIT)	\$0	\$0	\$0

MEN'S PROGRAMS		
FOOTBALL CAMP MFBCMP	BASKETBALL CAMP MBBCMP	TOTAL

ESTIMATED MEN'S REVENUE

R3203E	SUMMER CAMP	\$130,000	\$0	\$130,000
	TOTAL ESTIMATED REVENUE	\$130,000	\$0	\$130,000

ESTIMATED MENS' EXPENDITURES

E4110	TEMPORARY HELP	\$45,000	\$0	\$45,000
E4281	FRINGE BENEFITS	\$12,000	\$0	\$12,000
E5999	OTHER EXPENSE	\$73,000	\$0	\$73,000
	TOTAL ESTIMATED EXPENDITURES	\$130,000	\$0	\$130,000
	MEN'S CAMPS SURPLUS (DEFICIT)	\$0	\$0	\$0

TOTAL CAMP EXPENDITURES	\$132,500
TOTAL CAMP REVENUE	\$132,500
TOTAL CAMP SURPLUS (DEFICIT)	\$0